



## Product Overview



## TakeStock: A Complete Distribution Software System

Combining power, control and convenience, TakeStock is a robust distribution management solution specifically designed to help distributors of all types run an efficient, end-to-end operation. From accounting and sales to the warehouse and everywhere in between, TakeStock allows distributors to enhance customer service, manage inventory levels, increase productivity and improve profitability. Advanced in both design and function, yet remarkably easy-to-use, TakeStock delivers unprecedented quality and functionality, backed by over twenty years of proven distribution software expertise.

### >> **Redefine Efficiency with TakeStock**

Whether you are looking for a new distribution technology solution or upgrading your current system, TakeStock can give your business the competitive edge it needs to thrive in today's economy. From sales and order entry to inventory status and receiving, TakeStock allows distributors to run a leaner, more efficient operation while improving their level of customer service and enhancing profitability.

### >> **Advanced Technology that's Easy-to-Use**

With TakeStock, your business processes are automated through an intuitive, easy-to-use, graphical interface. Revolutionizing information management, TakeStock boasts a full-featured client/server system and flexible, event-driven operations, running on the latest Windows®-based connectivity standards.

### >> **The New Standard in Inventory Management**

Going far beyond most typical inventory tracking or accounting packages, TakeStock provides true end-to-end systems management technology that links all business functions. From the front office to the back office, information and processes are seamlessly integrated through the powerful TakeStock system.

### >> **Accomplish More with Less**

With customizable search capabilities and quick navigation buttons, TakeStock allows users to accomplish tasks more quickly and more accurately than with other software packages. Robust functionality and innovative features provide new levels of efficiency, accuracy and convenience, allowing distributors to maximize resources throughout their business.

**TakeStock. Redefining the way distributors do business.**

## Advanced Features + Intuitive Functionality = A Powerful Solution

In today's fast-paced, technology-driven business environment, distributors demand more than ever from their software – and TakeStock is specifically designed to meet those demands.

### Optimize Quality & Customer Service

TakeStock boasts a wide variety of features and functions throughout various modules that allow users to enhance their service levels. Features such as Management Alerts and Notes Manager improve communication and promote the centralized sharing and monitoring of key information in a timely manner.

### Speed and Accuracy through Data Integration

Designed to maximize speed and accuracy, TakeStock can access and integrate data across an entire operation, thereby eliminating many redundant, manual processes and streamlining business functions.

### Easy-to-Learn. Easy-to-Use.

With a graphical and intuitive user interface, TakeStock is remarkably easy-to-learn and easy-to-use. Employees can become proficient users quickly, thereby minimizing training periods and maximizing productivity.

### Tools to Assess Business Performance

Summary Management Inquiry. Sales Analysis Reports. Management Alerts. TakeStock provides managers with a variety of tools to quickly assess both current and past business performance.

### Enhance your Competitive Edge

Stay ahead of your competition by leveraging TakeStock's innovative features and leading-edge functionality to propel your business to new levels of service quality, productivity and profitability.

### Business Rules

No two distributors operate quite the same way, so TakeStock provides a flexible set of Business Rules that allows each distributor to personalize the software to their specific operations.

### Secured Information

Each user is assigned to a security group with parameters specified and controlled by the administrator. Access privileges are controlled by group, so information and processes are secure.

### Adherence to Open Desktop Principles

TakeStock provides a seamless integration with many office automation tools and off-the-shelf software products, such as Microsoft® Word and Excel, providing a more user-friendly and tailored solution.

### Client/Server Architecture

TakeStock's architecture provides flexible, scalable and expandable system configuration options and is designed to run on Windows 98/NT/2000/XP Pro workstations and Windows 2000/Red Hat Linux/IBM AIX servers.





With a flexible, modular-based design, TakeStock can be tailored to meet the specific needs of nearly any distributor's business. Robust functionality and innovative features are integrated in eight core modules and fourteen add-on modules. The result? A powerful software system designed to evolve with the ever-changing advances in technology.

## Core Modules

**SALES ORDERS** gives the user a powerful tool to manage and monitor the entire sales process from quotes to invoices.

**INVENTORY MANAGEMENT** is the backbone of TakeStock, enabling distributors to deliver higher levels of customer service while maintaining an optimal inventory investment.

**PURCHASE ORDERS** automates the purchasing process through suggested POs from sales orders, transfers and inventory replenishment and suggests backorder fulfillment based on date or fill priority.

**SALES ANALYSIS** gives distributors a clear picture of sales performance so they can better align their sales strategies to maximize revenue and profit.

**ACCOUNTS RECEIVABLE** helps manage the entire receivables process from payment terms, credit limit checking, payment history and customer inquiry to sales order detail level.

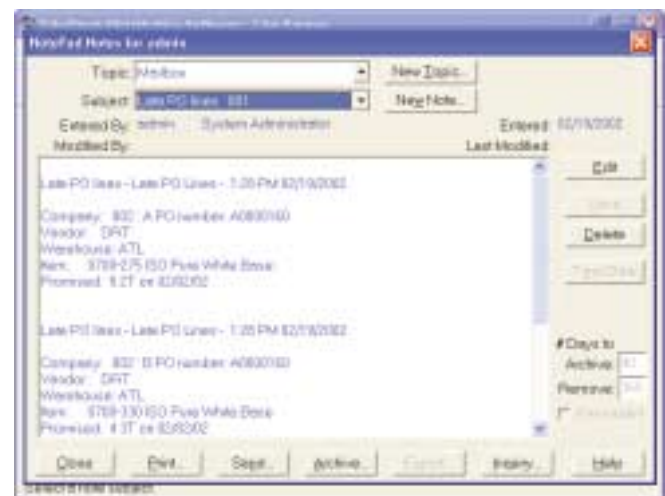
**ACCOUNTS PAYABLE** allows users to match invoices from Purchase Order receipts or log expenses through Accounts Payable. It manages payment terms and discounts, generates checks and maintains vendor history.

**GENERAL LEDGER** provides flexible account and profit center definition as well as posting journal entries, recurring entries, reversing entries, allocations, budgeting, financial statements and interface transactions.

**SYSTEM MANAGEMENT** provides added system benefits and allows customized and personal menus, maintains a central notes system, provides flexible security settings and empowers your staff with Management Alerts.



TakeStock Main Menu: TakeStock presents a wealth of powerful distribution applications in a graphical, easy-to-use Windows interface.



Management Alert Message: Management Alert email messages provide customers with a notification of critical events and situations that require immediate attention.

## Add-On Modules

**E-WMS** manages product handling in the warehouse with bar-code technology and software automation that provides extremely accurate and efficient control over receiving, counting, moving, picking, packing and shipping of product.

**MANUFACTURING CONTROL** provides distributors with a highly efficient system for managing the production process and supports make-to-order, configure-to-order, make-to-stock and kitted production.

**SERVICE MANAGEMENT PLUS** provides quick, accurate and convenient tracking of service, warranty and repair operations business-wide.

**MANUFACTURER'S REPRESENTATIVE** tracks and records commissions and order activity, including shipments from consigned inventory or direct shipments from a manufacturer.

**IMPORTING AND MULTI-CURRENCY** provides key features and functions for purchasing items, maintaining landed costs of items, tracking shipments from foreign vendors and accepting foreign currency.

**VIPER FORMS** allows customers to print, fax, PDF and e-mail selected TakeStock documents with an electronically produced form overlay.

**FINANCIAL DATA IMPORT** allows financial information from other desktop applications, such as Best Software's Abra! Payroll®, to be imported and posted directly into the TakeStock General Ledger as GL journal entries.

**VENDOR REBATES** provides comprehensive information tracking, reporting and order processing to enhance and streamline rebate programs.



*Item Inquiry: Shows what it is, how many you have and more. TakeStock's configurable inquiries will empower your staff.*

**CONTAINER TRACKING** provides an easy and efficient way to track and manage containers used to store and transport items, from 5 gallon buckets up to 6,000 gallon bulk tank containers.

**INTERNET INTERLINK** is a powerful, web-enabled application that links a distributor's customers and remote sales staff to TakeStock, providing a secure solution for conducting business over the Internet.

**EDI INTERLINK** integrates Sterling Commerce Gentran Director® with TakeStock, speeding inbound and outbound documents such as purchase orders and invoices.

**SALES FORCE INTERLINK** uses Goldmine® for Windows Contact Management software to integrate marketing, sales and customer service operations.

**SHIPPING INTERLINK** streamlines shipping processes and allows the support of multiple carriers by integrating Kewill's Clippership® for Windows with TakeStock.

**DEVELOPER'S INTERLINK** allows the development of custom modifications without requiring changes to the base TakeStock code.

**CREDIT CARD INTERLINK** provides real-time credit card authorization using IC Verify® for Windows.



## Delivering the Goods with TakeStock

**Imagine knowing exactly what you have and where it is.  
Imagine knowing exactly how much to order and when.  
Now, imagination becomes reality with TakeStock.**

With TakeStock, you can organize and optimize your inventory effortlessly and integrate all your business functions, end-to-end. This powerful solution provides a proven, reliable and remarkably easy-to-use means for managing even the most complex distribution operation.

From accounting to sales, with crucial business information at your fingertips, you can make more informed decisions that will improve your cash flow and maximize your resources throughout your operation. Comprehensive reporting features, intuitive interfaces and a flexible modular design result in a robust system that will enable you to streamline and maximize business processes across your entire enterprise.

### Providing Distributors with a Better Solution

Plumbing, HVAC, electronics, healthcare, chemical – regardless of the industry, TakeStock is a flexible software package that can be tailored to meet the specific needs of nearly any distribution business. Backed by over twenty years of software experience and proven technology platforms, TakeStock allows distributors to redefine efficiency, convenience and productivity within their business.



*Sales Analysis Inquiry: Managers can easily view sales history for customers, salespeople, items and/or branches in a variety of formats.*

### Implementation. Training. On-Going Support.

Choosing TakeStock as the software system to run your business is a decision that you can make with complete confidence. A key benefit of selecting TakeStock is the ability to leverage proven expertise to support your business goals from start to finish. With a network of highly-trained and locally-based certified resellers, TakeStock customers receive extensive, hands-on service and support. From the implementation process and training to on-going support and future upgrades, you will benefit from expert resources and quality service from true professionals.

**From the warehouse shelf to the bottom line,  
TakeStock redefines the way distributors run  
their business.**



# Imagine the possibilities with just a few clicks of the mouse...



## >> **A customer service representative**

can verify the inventory level on any item in the warehouse, view a picture of the item to ensure accuracy, check the customer's credit history and initiate a drop-ship or warehouse transfer – right from their desk.



## >> **A warehouse worker**

can quickly locate an item, transfer inventory from one location to another, link backordered items to new or existing purchase orders and set the pick-pack-ship process in motion - right from their computer.



## >> **A sales person**

can receive an automatic e-mail alert letting them know that one of their best customers hasn't purchased product recently and take action – without having to pull a report.



**TAKE STOCK™**  
DISTRIBUTION SOFTWARE

TakeStock enables and empowers your employees to perform at higher levels of efficiency and accuracy, streamlining their jobs and improving the quality of service they provide to your customers. With TakeStock, you can establish new benchmarks for productivity, accountability and accuracy, allowing your business to reach new heights in success and profitability.

## The Clear Choice in Distribution Software

Founded in 1979 and headquartered in metro Atlanta, Georgia, Aperum, Inc. offers a comprehensive suite of software products for the distribution market including: TakeStock, FACTS, DMAS and e-distribution. As an industry leader in distribution software and services, Aperum serves more than 2,700 customers through a highly successful affiliate reseller program which provides local sales, service and support nationwide.

### **We Go Farther to Deliver More Value**

Dedicated to excellence and committed to quality, at Aperum our innovative, end-to-end distribution software is designed to evolve with the rapid advances in technology. Through ground-breaking products and market-driven services, we deliver the solutions that allow our customers to redefine the way they do business.



**ATLANTA, GA**  
**CORPORATE HEADQUARTERS**  
3425 B Corporate Way  
Duluth, GA 30096  
770.418.2000 (TEL)  
770.418.2022 (FAX)  
800.232.2999 (TOLL FREE)

**CHICAGO, IL**  
1111 E. Touhy Ave. Suite 200  
Des Plaines, IL 60018  
800.232.2999 (TOLL FREE)

**SHREWSBURY, NJ**  
167 Avenue At The Common, Suite 8  
Shrewsbury, NJ 07702  
800.232.2999 (TOLL FREE)

[www.aperum.com](http://www.aperum.com)